



# FREQUENTLY ASKED QUESTIONS

Additional information is available at <https://www.buyersproducts.com/>

## HISTORY

- Buyers has always been about providing value to our dealers and the end user. One of our first entries into the market was a stainless steel V-box spreader, offered for the same price as our competitors carbon steel spreaders. Now, SST is basically standard in this market.
- Since then, SaltDogg has taken the lead in commercial spreaders with simple, durable, and innovative designs that still provide value to our customers.

## HOW DO WE HELP OUR DEALERS?

- We use common parts across models everywhere we can. Every single SHPE spreader uses the exact same driveline, trough, etc. We do the same thing on our other popular spreaders. While some components might vary with length – the drivelines and accessories are common. This is something we've gotten even better at over the last 10 years – and you'll see it with our increased attention on common chutes, etc.
- Our dealers know why this matters – because this means they don't have to bring in 34 new service parts every time we expand or improve our line.

## HOW DO WE SELL SPREADERS AT SUCH A GOOD PRICE?

- Buyers uses more US sourced 304 Stainless Steel than any of our competitors for use in our toolboxes, snowplows, and salt spreaders. That means we get the best available pricing.
- We make the widest range of spreaders in the industry, ranging from SUV tailgate spreaders to 20CY municipal spreaders. We use this wide knowledge base to improve ALL of our products.
- We own our rotational mold shop and have partnerships with major toolmakers throughout the US.
- SaltDogg values SIMPLICITY and ROBUST design. Some our competitors use a LOT of parts to accomplish what we do with much fewer.

## WHY DON'T WE USE DIFFERENT/CHEAPER GRADES OF STAINLESS STEEL? (201, 430, ETC.)

- AISI 304 Stainless Steel is only produced in the US. The problem with some other grades (in addition to not being as good in a salty environment) is that they can be sourced overseas and sometimes are not quite "as advertised". With AISI 304 you know what you're getting, which is why it's the benchmark for the snow and ice industry.



## SHPE/PRO/SCH SPREADERS

WHAT IS THE DIFFERENCE BETWEEN SHPE AND PRO OR AN SST V-BOX?

### .75-3.00 CY SaltDogg Electric Spreaders

	SHPE	PRO	1400 SERIES
<b>Capacity</b>	.75/1.00/1.50/2.00 CY	1.50/2.00/2.50/3.00 CY	1.5/2.0/2.5 CY
<b>Construction</b>	Patented Double Wall Poly Hopper		304 Stainless Steel V-Box Hopper
<b>Auger Driveline</b>	2.5"x36" SST Auger	Full Length 5.25" Variable Pitch Auger	
<b>Chain Driveline</b>	Not Available	12" D662 Pintle Chain	
<b>Vibrator</b>	Used constantly	Used occasionally or not needed	
<b>Feed Motor</b>	1/2HP	3/4HP	
<b>Spinner Motor</b>	1/3HP	1/2HP	
<b>Spinner Disc</b>	14in Poly		
<b>Controller</b>	90A	120A	
<b>Chute Height</b>	Fixed Height - <i>extended chute available</i>	Adjustable	
<b>Chute Construction</b>	Poly - Removable w/internal diverter.	SST - Side swing w/Internal diverter and multiple spinner positions.	<b>Auger</b> -SST Side swing w/Internal diverter and multiple spinner positions. <b>Chain</b> - SST Removeable w/Internal diverter
<b>Competitors</b>	None	Western Tornado/Fisher Polycaster/Boss VBX/SnowEx Helixx	Western Stryker/Fisher SteelCaster/Boss Forge

#### NOTES:

1. A higher powered full length driveline means that the vibrator is rarely needed, and it moves a wider range of material more reliably.
2. The PRO4000/PRO6000 have the same features but a single walled hopper.
3. The side swing chute is a HUGE feature as it doesn't require removing the chute to fill your buckets/wheelbarrows, etc.
4. The SHPE is a great price point spreader – but a snow and ice removal PRO should be talked into the PRO series. The only thing SHPE competes with is our own PRO series.
5. The 1400 series (SCH) spreaders are the same drivelines, but built into a traditional stainless steel V-box.



## TAILGATE TGS SPREADERS

WHAT IS THE DIFFERENCE BETWEEN THE DIFFERENT TGS SPREADERS?

### SALTDogg TAILGATE SPREADERS

	TGS02	TGS03	TGS07	TGSUVPROA	TGS06
<b>Capacity</b>	4 cubic feet	8 cubic feet	11 cubic feet	4 cubic feet	10 cubic feet
<b>Feed</b>	Horizontal Auger			Vertical Auger	Gravity
<b>Construction</b>	Double Walled Poly Hopper			Single Walled Poly Hopper	Double Walled Poly Hopper
<b>Material</b>	Bagged Salt/Deicer	Bagged/Bulk Salt/Sand/Deicer		Bagged Salt/Deicer	Bagged/Bulk Salt/Deicer
<b>Material Feed</b>	2.13"x8" Full Horizontal Auger	3.75"x13.5" Full Horizontal Auger		Gravity w/2.7"5x3" Vertical Auger	Gravity
<b>Vibrator</b>	Optional		Standard	Optional	Standard
<b>Motor</b>	1/3HP Patented Dual Shaft	1/2HP Patented Dual Shaft		1/2HP Vertical Shaft	1/8HP (Spinner Only)
<b>Spinner Disc</b>	9in Poly	12in Poly		9in Poly	9in Poly
<b>Controller</b>	Variable Speed			Variable Speed	Variable Speed
<b>Screen</b>	No	No	Standard	No	No
<b>Mount</b>	2" Receiver - NO DRILL	2" Receiver w/Bumper Clamp - NO DRILL		2" Receiver Flip Down - NO DRILL	2" Receiver w/Stake Pocket
<b>Competitors</b>	SnowEx SP100(*) Boss TGS300(*)	SnowEx Tailgate Pro(*) SnowEx BulkPro		SnowEx SP225 Boss TGS600	Meyer Mate

#### NOTES on TGS02/03/07:

1. The TGS02/03/07 are all our newest horizontal full size auger design. This prevents material from leaking between job sides and provides much better material control.
2. The TGS03 and TGS07 use the same auger trough driveline – and when a vibrator is added to the TGS03 they can move the same material.
3. The single channel controller and patented dual shaft gearmotor keeps things simple, and the feed/width can be adjusted with baffles.
4. The TGS02 is a “mini” version of the 03/07 and works exactly the same way. It’s been designed for smaller applications with bagged material.
5. These are basically SHPE/PRO spreaders built into a tailgate spreader.

#### COMPETITOR NOTES:

- The TGS03 and 07 really have no direct competition. The other spreaders listed are all “old school” vertical auger spreaders.



## WHAT HAPPENED TO THE TGS01B/TGS05B? WHAT'S WRONG WITH THE TRADITIONAL VERTICAL AUGER?

- Vertical augers leak material between job sites and make it hard to control material. The TGS03 and TGS07 are SO MUCH BETTER than our TGS01B and TGS05B that we decided it was time to put them to rest.
- Tailgate spreaders are sort of an afterthought to some of our competitors – so while the horizontal auger is a much better solution, they have not developed a cost effective competing product yet.
- The TGSUVPROA is still very popular and a price point offering.

## WHAT'S UP WITH THE TGS06? WHY DOESN'T IT HAVE AN AUGER?

- The TGS06 is a popular model designed for bulk material. It is essentially a plastic hopper with a hole in the bottom with a vibrator mounted to it. The motor is completely concealed so it's protected from salt, and is just rotating the spinner. That's why it's only 1/8HP.
- It works well with bulk material – but once the gate is manually opened – the material will flow unless it bridges (which bulk material typically will). It's a very cost effective simple solution for these applications.

## I HAVE A TAILGATE SPREADER WITH A VERTICAL AUGER AND THE MATERIAL LEAKS TOO MUCH

We do have a "Fine Material" auger designed for materials that leak too much through the traditional auger.

- TGSUVPROA and TGS01B -> 3016233
- TGS05B -> 3016231



## ACCESSORY QUESTIONS

### CAN I ADD A WORK LIGHT TO MY SPREADER?

**NEVER USE MOTOR WIRES FOR AUXILIARY CIRCUITS. Tapping into or grounding a wire to spinner or feed motors may damage the controller.**

- **SHPE SPREADERS** – There is a blunt cut brown wire where the main harness connects to the spreader chute and auger motor. This is for a utility light. The black wire (vibrator negative) can be used for ground or a suitable vehicle ground may be used for the light ground.
- **PRO SPREADERS** – Only the newer 3046955 controller (buttons instead of knobs) has a capped brown wire that may be used for a utility light. That can be manually controlled with the “AUX” button. Black vibrator negative or suitable vehicle ground may be used for the light ground. The standard 3016934 controller (knobs) does not have a utility light output.
- **TGS SPEADERS** – The current TGS controller does not have a utility light connection.

## MAINTENANCE/SERVICE

### WHERE CAN I GET MY SPREADER SERVICED?

The dealer you purchased your spreader from is the best place to start. All SaltDogg dealers should do warranty service, but typically will service their own customers first.

### WHERE CAN I GET SALTDogg PARTS?

Visit the [Dealer locator](#) at [buyersproducts.com](http://buyersproducts.com) for a complete list of authorized dealers.

### WHERE CAN I GET MANUALS AND OTHER LITERATURE?

Visit [Tech Support/Service Manuals](#) at [buyersproducts.com](http://buyersproducts.com) – all installation/owner’s manuals are shown and available for download.

### WHAT IS MY SPREADER WARRANTY?

More information is available at <https://www.buyersproducts.com/warranty>.